* **linkedin.com/in/prasenjitboral**
* **Visakhapatnam, Andhra Pradesh, India**
* **prasenjit.boral@gmail.com**
* **9007091184**

**Prasenjit Boral**

**Technical Project Manager**

An accountable and commercially-focused **Project Manager** **(Technical)** with overall **18** years experience in commissioning, managing, and delivering end-to-end strategic telecommunication projects (L1, L2, & L3) with tight budgets and deadlines. Proven track record of:

* Leading high-performance teams and adapting to changing priorities
* Developing strategic plans and executing operational activities with stakeholders and cross-functional teams
* Implementing scalable processes, procedures, and tools to drive organizational growth
* Managing projects for diverse clients, including B2B and B2C business models, Indian Armed and Naval forces, PSUs under Ministry of Defence & Telecom, and OEMs from Europe, and Middle East

**Skills**

**Project Management**

* Risk management
* Time & Budget management
* Stakeholder & Team management
* Interpersonal & Negotiation skills
* Strategic planning
* Project Delivery
* Customer Relationship Management

**Network & Telecom**

* IP Routing & Switching
* Router, SDWAN
* OSPF, EIGRP, BGP, MPLS
* Data, Voice, & Video over IP, ATM, Ethernet
* Analytical & Problem Solving
* Network Engineering

**AWS & Azure Cloud Services**

* Service Integration
* Block & Object Storage
* Computing, Serverless, Load Balancing, Scaling Options
* Relational Databases, NoSQL
* Virtual Network
* Identity, Security
* Performance Monitoring

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| **Precision Electronics Limited Oct 2008 – Present**  **Technical Project Manager Visakhapatnam, Noida, Kolkata, Mumbai** |

**Experience**

* ***PSAP – 100 Project***

**Client:** Indian Army

**Team size:** 16

* Led a cross-functional team of 16 to execute strategic projects throughout the product development (prototype) lifecycle, from concept to market introduction.
* Successfully managing the complex project with aggressive deadlines, delivering technical and business requirements within approved budgets and timelines.
* Developed and executed project plans, schedules, and budgets, ensuring alignment with business gate review processes.
* Spearheaded projects through all aspects of new product development, including market research design, consumer insights, product positioning, supply chain, manufacturing, demonstration, marketing, and sales strategies.
* Built and led high-performing teams, fostering effective communication, motivation, accountability, and conflict resolution.
* Owned and drove projects, controlling, creatively developing solutions, and transforming ambiguity into clear action plans, and mitigating risks.
* Engaged stakeholders and senior business leaders, ensuring alignment and sound business decisions through options, recommendations, and rationale.
* ***AISDN Project***

**Client:** Indian Navy – Visakhapatnam (VDL), Kolkata (GRSE), and Mumbai (MDL), Bangalore (BEL)

**Team Size:** 24+

* Managed and delivered 10 projects for Installation, Integration, Operation, and Commissioning across different classes, with a budget of **₹30 Cr**, followed by successive AMC projects worth **₹12 Cr**.
* Successfully directed scope and cost changes, implementing effective change management processes to meet key milestones and project phases.
* Developed and executed project plans using Waterfall Methodology, streamlining workflows and improving project delivery times by **30%**.
* Collaborated with cross-functional teams, including business users, technical teams, and third-party vendors, to validate requirements and maintain project schedules.
* Conducted market research to identify customer needs, implemented system updates, and prioritized technical issues, resulting in a **40%** increase in customer satisfaction scores and long-term AMC acquisitions.
* Established a continuous feedback loop with clients, incorporating user feedback into service enhancements, driving a **35%** improvement in product NPS.
* Developed and implemented a Risk Management Plan, reducing project risks by **40%**.
* Maintained accurate records, including project updates, costs, and expenditures, aligning with the project budget.
* ***P-to-M-P Ku-band Satellite Equipment (T-671) Project***

**Client:** BSNL – Bangalore (Hub), Lakshadweep, Andaman and Nicobar Islands

**Team Size:** 16+

* Successfully migrated customer network, managed migration plan, and mentored team for execution, delivering the project within the budget of **₹22 Cr** as per Service Level Agreement.
* Effectively managed project budget constraints, achieving **10%** extra profit through stakeholder collaboration and senior leader engagement.
* Regularly met with senior management, teams, customers, and OEM, planning resource utilization and project deployment, resulting in a **20%** rise in customer satisfaction scores.
* Coordinated with Senior Management to develop project plans, managing the schedule using Critical Path Method, and delivering the project **18%** faster.
* Led cross-functional teams locally and remotely, including developers, QA specialists, and network administrators, increasing team productivity by **20%** through innovation and continuous process improvements.
* Developed and executed a Risk Management Plan, reducing project risks by **30%** through risk evaluation, mitigation, and contingency planning.
* Installed, configured, and maintained satellite equipment and systems, including Cisco ASR 1006, SG350, NS-4000 Multi Receiver, and NovelSat NSR Switch.
* Monitored traffic through NMS, performed system simulations, and analyzed results, ensuring successful delivery.
* Analyzed technical requirements, tested, and troubleshot satellite components, ensuring high-quality project execution.
* ***Other Roles & Projects details***

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| **Project Name** | **Role Played** | **Client** | **Location** | **Team Size** |
| FCS and EW System  SSPAs for SatCom Network | Project Manager  Project Coordinator | BEL  BSNL | Vizag, Mumbai  A&N, Lakshadweep | 22  22 |
| UHF Linking Equipment | Team Leader | Indian Navy | Mumbai | 12 |
| MUX Interfaced Radio Network | Project Engineer | BSNL, ITI Ltd | Bangalore | 14 |

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| **ITI Limited Jan 2007 – Oct 2008**  **Project Engineer Jammu** |

* ***Army Static Switched Communication Network (ASCON) Project***

**Client:** Indian Army – Jammu and Kashmir

**Team Size:** 20+

* Installed, configured, and maintained Nokia and Cisco switches, routers with OSPF protocol, Siemens Exchanges, Terminal Equipment, OTDR, and Splicer for 150 Km of OFC route, ensuring robust network infrastructure.
* Configured and maintained switches for secure voice, video, and data communication, meeting stringent security requirements.
* Monitored and troubleshot 600 WAN links across 160 locations in India through integrated Network Management System, ensuring high network availability and performance.
* Demonstrated strong team leadership skills, effectively communicating with customers management to ensure project success.

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| **Secure Print Solutions Sep 2006 – Jan 2007**  **Machine Operator Kolkata** |

* ***Secure Printing of Mobile Scratch Card Project***

**Client:** Airtel, Hutch, Reliance, and other telecom companies

* Successfully managed high-volume daily productions of secure mobile scratch cards, leveraging expertise in data management and troubleshooting.
* Utilized Atlantic Zeiser's Secure Print Machine to ensure secure printing, incorporating advanced image processing technology.

**Certification**

* **Name** – AWS Solution Architect Associate Training (Online Classroom Flexi Pass)

**Completion ID** – 4927567

**Certifying Authority** – Simplilearn

* **Name** – Microsoft Certified Azure Administrator Associate AZ:104 (Online Classroom Flexi Pass)

**Completion ID** – 7328430

**Certifying Authority** – Simplilearn

**Educations and Qualifications**

* **Bachelor of Technology (B.Tech) in Electronics and Communication**
* West Bengal University of Technology (2005)
* Aggregate: 7.61 DGPA (Distinction)
* **Higher Secondary (10+2) in Science**
* West Bengal Council of Higher Secondary Education (2001)
* Aggregate: 73.5%
* **Madhyamik (Secondary) in General**
* West Bengal Board of Secondary Education (1999)
* Aggregate: 82.4%

**Interests**

* Football
* Writing
* Studying self-development courses
* Travelling